



HIGHLIGHTS

- 18,300 square feet
- Complete renovation
- \$3.9M budget
- Lease/Purchase agreement
- Public process
- Energy Star rated

DEAL STORY

For years the Wicomico County States Attorney's Office has needed expanded facilities to accommodate the need for additional Deputy States Attorney's and administrative personnel.

In August of 2012 Wicomico County issued a Public Request for Proposals (RFP) for the office relocation of the States Attorney's Office located in Downtown Salisbury, Maryland. Our firm was one of several respondents to the RFP, and after much consideration from the Wicomico County Executive, States Attorney and the Wicomico County Council, we were deemed the most qualified and capable development company for the project.

We received the acceptance letter from the County on November 1, 2012, negotiated a Lease/Purchase Agreement and began redevelopment on our selected site of 309 East Main Street in April of 2013. Construction began in May 2013 and the States Attorney's Office took occupancy of the newly renovated building in February 2014.

Our firm's ability to proactively and collaboratively work with the States Attorney's Office, Wicomico County, Project Architects/Engineers and City Building Officials/Inspectors enabled us to fast track the project and deliver the completed project to the States Attorney's Office ahead of schedule. This project is a glaring example of how effectively the Public and Private sectors can work together to achieve real estate solutions on time and within budget.



"There was tremendous synergy between the States Attorney's Office, Gillis Gilkerson and Delmarva Veteran Builders. Everyone was thrilled with the end result and it is because of the level of collaboration and cooperation developed by our teamwork throughout the project."

*-Matt Maciarello,
Wicomico County States Attorney*