



HIGHLIGHTS

- Regional Healthcare Solution
- Consolidation of Practices
- “One Stop” Location for Healthcare Needs
- Meeting Community Demand



“This complex helps us provide the greatest value for exceptional healthcare options in the most appropriate setting.”

*-Chris Hall, Vice President,
Strategy and Business Development*

EXCEPTIONAL HEALTHCARE. EXCEPTIONAL PEOPLE.



DEAL STORY

Almost one fifth of the US population lives in a rural area. We know that the Eastern Shore of Maryland is one of those “areas” and a place we call “home.” Health care industry leaders recognize that residents of rural areas find accessing health care services a challenge because they have to travel longer distances to seek care. This meant it was time for a change. It was time to bring healthcare closer to home. Peninsula Regional Medical Center was ready - all they needed was a place of their own to call home.

Delmarva Health Pavilion Ocean Pines was the answer and not the only health pavilion branded by the hospital across the Shore. With the largest residential base in Worcester County, Ocean Pines was a prime site for a medical complex. Snuggled up to the North Gate entrance to the Pines, the property had size, access to water and sewer and a price point on target for medical tenants.

Peninsula Regional Medical Center in coordination with Gillis Gilkerson broke ground for the new medical complex on Route 589 (Racetrack Road) near the North Gate of the Ocean Pines residential community on Thursday, September 25, 2014.

PRMC, in a 20,000 square foot building, became the anchor tenant by consolidating its Ocean Pines and Berlin Family Practices. The plan was for PRMC to sublease to different arms of the medical community. They brought along laboratory services that were currently available at the existing Berlin location and provided cardiovascular and pulmonary rehabilitation from the Guerrieri Heart & Vascular Institute team. A full service community pharmacy to be called Peninsula Home Scripts Ocean Pines will also be made available.

The new Delmarva Health Pavilion Ocean Pines was designed, conceptually, to complement the PRMC Delmarva Health Pavilion collaboration in Millsboro, Delaware. The Maryland complex will offer Ocean Pines and Worcester County residents a similar “one stop” location for the majority of their healthcare needs.

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