



HIGHLIGHTS

- 1 Stop Healthcare
- 48,000 Square Feet
- New Construction
- Delaware Solution for PRMC



"We are thrilled to be able to offer Sussex County residents a convenient, one-stop shop for healthcare."

*-Chris Hall, Vice President,
Strategy and Business Development*

EXCEPTIONAL HEALTHCARE. EXCEPTIONAL PEOPLE.



DEAL STORY

When an award winning, nationally recognized hospital has a need - an entire community responds. With existing facilities in Ocean View and Dagsboro, Delaware, Peninsula Regional Medical Center was looking for a stronger presence in the First State that would follow the hospital's original charter to improve the health of the communities they serve, which includes Delaware and the entire Delmarva Peninsula.

The challenge was finding a space to build that was unregulated, a mandate initiated by the healthcare industry. In other words, a hospital must approach a town or city to find out if building in their community would be warranted. The answer was in the numbers. With more than 100,000 people within a twenty minute drive from the center of Millsboro, the need for wide range healthcare services is a present day demand that will continue to grow in the future.

The challenge was accepted by the Gillis Gilkerson development team. Gillis Gilkerson located ten different sites along the Millsboro corridor and presented them to the executive team at PRMC. The group narrowed the list from ten to one and chose the lot in front of BJ's and Lowes on Commerce Drive in Millsboro, DE.

After receiving approval on the site plan, the developers took care of getting the building permit and implementing lease negotiations. On October 9, 2012 Gillis Gilkerson broke ground on the new 48,000 square foot Delmarva Health Pavilion at Millsboro. The Delmarva Health Pavilion features specialty care practices including complete diagnostic imaging services, comprehensive orthopedic and rehabilitation services as well as a full-service community pharmacy and lab. Anchoring the healthcare complex is Peninsula Regional Family Medicine Millsboro. "The Delmarva Health Pavilion allows us to provide comprehensive services outside the hospital walls," said Chris Hall, Vice President of Strategy and Business Development. "We are thrilled to be able to offer Sussex County residents a convenient, one-stop shop for healthcare."

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