



## HIGHLIGHTS

- 3,000 SF Mixed Use Building
- Historic Redevelopment
- +/- \$60,000 budget
- Sustainable Building Practices
- 100% occupied

## The BRICK ROOM



## DEAL STORY

Built in 1900 as a two story, 1,500 square foot structure, the original footprint of 116 North Division Street was expanded shortly after construction with the addition of a third floor and additional space in the rear which doubled the square footage to 3,000SF. The building was formerly known as the Williams Building, as Williams law firm was the original occupant. The property sat mostly vacant for the past couple decades.

Gillis Gilkerson took ownership in December 2013. New tenants including a local photographer and videography business occupied space on the second floor which left the first floor open to be turned from a vacant space into a vibrant place.

Fast forward to present day - in the thick of Salisbury's downtown revitalization movement, two friends who watched the space sit vacant for several months let their impulses get the best of them. The vision was to transform the ground floor of the three story building into a bar/tavern complete with an interior fit out and design that offered a one-of-a-kind experience that was welcoming yet exclusive in look and feel.

The new tenants signed the lease in August, 2014 and partnered with Gillis Gilkerson to deliver a quality space with unique character and downtown city vibe. The brain trust igniting the energy behind The Brick Room are co-owners Chris Gilkerson and Alex Scott. After all of the heavy lifting (upgrades, restorations, bar fixtures and modified floor plan) was complete, the space was transformed into a gathering place where people would experience the warm and welcoming ambiance the moment they walk through the front door.

Once inside, the historic architecture of the building is revealed in the exposed brick, refurbished wood textures and fold up reclaimed wooden tables which conjure a setting attractive to all tastes. The physical bar top in the Brick Room pays homage to Salisbury's downtown history through the photos displayed in the glass covering the bar. One could say the transformation happened so fast, if you blinked you would have missed it.

## CONTACT BRADLEY GILLIS

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