



HIGHLIGHTS

- Re-purposed industrial to office
- 200,000 square feet
- National Tenants
- Community Driven Solution

DEAL STORY

As developers, we look at real estate and surrounding infrastructure as a puzzle. Our experience allows us to quickly identify when a property fits into the “square peg in a round hole” category. It is our job to provide a solution to reorganize and repurpose the space to make the pieces of the puzzle fit seamlessly and without force. There is no better example of this than the redevelopment of Achievement Park in Easton, Maryland.

In 2011, Gillis Gilkerson purchased 14 acres of land including the former 200,000 square foot Cadmus building, a local printing facility that closed its doors in 2009. As speculative developers, the team stepped back and looked at the bigger picture. We saw an opportunity to accommodate many of the mid-shore medical practices around the area in one building which would ultimately transform the space into a high profile, state-of-the-art medical park.

As a former printing press, parking was never an issue. In order to successfully redevelop the space for medical office use, Gillis Gilkerson knew additional parking was essential. We demolished 50,000 square feet of the existing building to create parking and covered customer/patient entrances.

Achievement Park in Easton is now home to Shore Regional Health and DaVita Healthcare Partners. Shore Regional Health assumed 60,000 square feet of space with a total of nine Shore Medical Group practices. The new medical pavilion located at 500 Cadmus Lane in Easton, Maryland has over 75,000 square feet of available space to complementing and professional users.



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